

INTERNATIONAL

PIZZA (EXPO

& CONFERENCE

PIZZAEXPO.COM

ATTENDEE PROFILE

At the most recent International Pizza Expo, **11,000+** vendors and pizza & food industry professionals converged at the Las Vegas Convention Center to explore the latest trends, sample products in person and make purchasing decisions for their businesses.

OVERVIEW

Pizza Expo Attendance by Registration



8,500+

Qualified Attendees



90%

of decision makers with job title of Owner, CEO, President, Corporate Officer, Purchasing Manager or manager



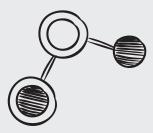
1 in 2

attendees said Pizza Expo is the only event they will attend this year



46%

first time attendees



An average of

22 buyers per exhibitor



Buyers per exhibiting company was up more than

22%



TOP 4 **REASON WHY ATTENDEES COME TO PIZZA EXPO**







78% See New Products 60%

Find New Suppliers

53% Connect with Existing Suppliers

52% Take Advantage of Educational Opportunities

ANNUAL SALES VOLUME BY UNIT



Less than \$50K



\$50K-\$100K



\$100K-\$150K 4%

\$150K-\$200K 4%

\$200K-\$250K 13%

Over \$250K

TOP 5 STATES AT PIZZA EXPO



23%
California

10%

Nevada



5%

Texas



4%

Arizona



4%

Ohio



93%

Attendance from United States

Attendees came from all 50 states plus DC

7%

International Attendance



WHAT EXHIBITORS ARE SAYING



The show is fantastic! The show has been super busy for us – it was great to be able to see our customers and shake their hand once again. As the second-oldest booth at the show, Roma is a legacy booth at Pizza Expo. We love it here!

Rich Smice, Roma





The traffic at the Pizza Expo this year was amazing! We had so many great visits with current and new customers in regards to many of the items we showcased that would be perfect for the Pizza Industry.

Jacque Folts, Atalanta



Pizza Expo was an absolute success for Univex. We showcased our equipment, got to meet excellent pizza professionals and grow relationships with already existing colleagues. The team at Emerald Expositions always does an excellent job of putting together a great show and we look forward to many more successful show to come!

Evan Priesel, Univex Corporation



In the words of our patriarch Dino Cortopassi, Pizza Expo is like a family reunion and an Italian house-party rolled into one. This is our 31st year at the show and it is our chance to see our customers face-to-face, thank them for their business, and show them some real Italian hospitality.

Steve Rouce. Stanislaus Food Products





What's great is coming back and being face-to-face with people. The energy is great – people are excited to be here! The gamechanger is seeing pizza cooked in an oven in person, to be able to smell and taste the product.

Scott Friesen, **Wood Stone Corporation**



WHAT ATTENDEES ARE SAYING



We came here for the first time three years ago and discovered Roman-style pizza. We tried it for the first time and were blown away! We couldn't stop thinking about it and wanted to do it. We based our new concept around it, so it grew a whole new restaurant for us - you just never know what can happen when you come to Pizza Expo!

Greg Galano, Tovalino



If you are looking to grow your business, this is a show you must attend. It highlights current trends and presents new ideas. When you stop exploring and learning, the clock starts ticking to failure no matter how good your product sells!

David Bowser, Don't Cook, Let me





This is our third time at the show – it's proven to be a plethora of knowledge that has allowed our business to grow. We keep coming back to attend seminars and listen to keynote speakers to see what we can learn from them.

Lauryn Moore, The Dough Joe





Again, it's the best week of the year! The info I gather each year helps throughout the year!

John Bellucci, John's Wildwood Pizzeria I & II (and maybe III)





The educational seminars were outstanding this year as were some of the new vendors and their products. The show was a must attend for anybody planning to grow their business or start something new."

Scott Condon, Inferno WoodFired Pizza Kitchen





SHOW HIGHLIGHTS







KEYNOTES

Each day began with a keynote address. Kicking off the speaker series was celebrity restauranteur Donatella Arpaia, followed by James Beard award winner, Ken Forkish, then closing out the show on day three with founder & co-owner of Park Street Pizza, Rocky Shanower.

INTERNATIONAL PIZZA CHALLENGE



Crowds of onlookers watched inventive pizza chefs compete for top honors in five divisions of the International Pizza Challenge.

WORLD PIZZA GAMES



Acrobatic dough spinners stole the show during the finals at the Pizza Expo Block Party.

SHOW HIGHLIGHTS

BLOCK PARTY



DEMOS





SURPREMLY DRESSED



SHOW FLOOR







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